



**41st Annual Mid-America Marketing Session  
Sponsored by Indiana Real Estate Exchangors**

**October 24 & 25, 2019**

**Hilton Garden Inn, 5255 Noggle Way, Indpls/Greenwood**

**Moderator this year is Charles E. Sutherland, S.E.C.**

Don't miss the opportunity to attend one of Indiana's most exciting real estate marketing events! Present your property packages from the podium to a national audience of savvy investors, brokers representing well counseled buyers, and real estate industry affiliates who know how to help get transactions done! People from various states including many CCIM's, SEC's, SIOR's are registering to take part in this two day event! You will receive a Marketing Manual of all properties submitted with contact information for each attendee. In addition, the registration fee includes all marketing sessions, continental breakfasts, lunches, coffee, for both Thursday and Friday, as well as a Thursday night Cocktail Reception. A block of rooms for those traveling are available at the **Hilton Garden Inn (317) 888-4814 or [www.hgi.com](http://www.hgi.com)**. The code word is IREX19. The cut off date is October 4, 2019 and cost is \$119 per night.

**Indiana Real Estate Exchangors  
P.O. Box 2385  
Indianapolis, IN 46206**

**Contact: Gloria Emborsky  
IREX Executive Secretary  
(317) 753-5447  
[gemborsky@yahoo.com](mailto:gemborsky@yahoo.com)**

**Website: [www.irex.ncexchangors.com](http://www.irex.ncexchangors.com)**

# 41st Annual Mid-America Marketing Session

## Sponsored by Indiana Real Estate Exchangers

### Registration Form

- WHEN:** Thursday & Friday, October 24 and 25, 2019  
Registration begins at 8:00am on Thursday  
Program begins at 9am both days
- WHERE:** Hilton Garden Inn Indianapolis South/Greenwood  
5255 Noggle Way  
Indianapolis, Indiana 46237  
Phone: (317) 888-4814
- INCLUDED:** Marketing Sessions on Thursday and Friday, lunch both days, cocktail reception on Thursday evening, networking and lots of creative deal making
- HOW MUCH:** \$150 before October 15, 2019  
\$175 after October 15, 2019  
Make Checks Payable to IREX, INC.
- MODERATOR:** Charles E. Sutherland, S.E.C., is a commercial real estate investor and developer based in Dallas, Texas. In the real estate business since 1971, Mr. Sutherland has been involved in the successful development of single and multi-family, commercial, retail, industrial, hotel and mini-storage projects. As either an investor/developer or consultant, Mr. Sutherland has participated in the completion of over \$200 million worth of real estate developments.
- PACKAGES:** *All packages must be entered on the [ncexchangors.com](http://ncexchangors.com) website on or before October 15, 2019. **NO PACKAGES WILL BE ACCEPTED AFTER THIS DATE. WE ARE ONLY ACCEPTING PACKAGES FROM THE WEBSITE AND A MAXIMUM OF 5 PACKAGES PER REGISTRANT!*** Bring backup packages to promote your property.

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**NAME:** \_\_\_\_\_

**COMPANY:** \_\_\_\_\_

**ADDRESS:** \_\_\_\_\_

**CITY:** \_\_\_\_\_ **STATE:** \_\_\_\_\_ **ZIP:** \_\_\_\_\_

**OFFICE PHONE:** \_\_\_\_\_ **CELL PHONE:** \_\_\_\_\_

**EMAIL:** \_\_\_\_\_ **FAX NUMBER:** \_\_\_\_\_

I have  have not  participated in a creative real estate marketing session.

I will  will not  be going to dinner on Thursday night.

Please mail check and this completed form to:

**IREX, INC.**  
**P. O. Box 2385**  
**Indianapolis, IN 46206**